

Houlihan Capital’s investment banking group specializes in selling family-owned businesses. Our professionals are seeking opportunities in the infrastructure services industry, leveraging our strong track record to help business owners capitalize on M&A trends and strong private equity interest. Our team uses a tailored sale process to maximize the value of our client’s business and identify the right partner to lead the next phase of growth.



Jacques Zureikat
Vice President

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Houlihan Capital’s Infrastructure Services vertical is led by Jacques Zureikat, a Vice President in our investment banking group. Mr. Zureikat has an extensive background in representing business owners in the sale of their business and recent experience in the pavement marking / traffic control space.

How We Work Together



Contractors



- Represent business owners in the sale of their company (often when considering retirement).
- Can provide complimentary valuation estimate.



Trade Associations



- Partner via joint events (webinars, happy hours, etc.) to educate their members on the sale process and how to best prepare.



News Organizations



- Contribute via publications, newsletters, podcasts, and other content to discuss the M&A process, trends in the industry, and the role of an investment banker.

Spotlight Transaction

Houlihan Capital advised the owners of

The AERO-MARK Company

on its sale to

FRONTLINE
ROAD SAFETY

a portfolio company of

THE STERLING GROUP

M&A Sell-Side Advisory

**HOULIHAN
CAPITAL** *Value. Added.*

- Pavement Marking contractor working with state DOTs
- Based in Ohio
- Two owners going into retirement
- Sold to a private-equity backed Strategic buyer
- Deal closed Dec-23

Areas of Focus

Pavement Marking

Flagging

Traffic Control

Infrastructure Services



Let's Connect – Save My Contact Info:

Scan the QR Code below if you have any questions on our investment banking services or would like to discuss how we can work together:



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