

Investment Banking

Our Services

Many of Houlihan Capital's clients have a unique story to tell. We are committed to structuring a tailored approach to assist our clients in achieving their strategic, financial and risk-management objectives. We also understand the time sensitivity of many of our assignments and work diligently to meet these demands while minimizing operational disruption, allowing clients to focus on their business.



Mergers & Acquisitions

- Sell-Side Advisory
- Sale of Minority Ownership Positions
- Leveraged Buyouts
- Majority Recapitalizations
- Corporate Divestitures

Industry Expertise

Sector I: Industrials & Manufacturing

- Diversified Metal Components & Fabrication
- Plastics, Paper, & Packaging
- Chemicals & Chemical Processing
- Food & Beverage
- Automotive & Heavy Truck Components
- Steel Products

Sector II: Consumer & Retail

- Food, Beverage & Tobacco
- Restaurants, Grocery, & Markets
- Household Goods & Garden Equipment
- Multi-unit Retail & Convenience Stores
- Health, Wellness, & Cannabis Products
- Outdoor & Sportsman Products
- Cosmetics & Beauty Products
- Other Consumer Products & Services

Sector III: Healthcare, Pharma, & Medical Technology

- Private Physician Practices
- Medical Equipment and Supplies Distribution
- Pharmaceutical Distribution
- Home Healthcare & Skilled Nursing Services
- Other Healthcare Services & Technologies

Investment Banking

Industry Expertise - Continued

Sector IV: Tech-enabled Business & Professional Services

- Diversified Financial Services
- Education, Training, & Employee Benefits
- Language Services
- Marketing & Events Services
- Outsourced IT services
- Staffing & Other Professional Services

Sector V: Supply Chain, Construction, & Facility Services

- Construction Services & Contracting
- HVAC Services, Product Distribution, & Retail
- Facility & Environmental Services
- Transportation & Logistics

Typical Client Profile

Enterprise Value:
< \$150 Million

EBITDA:
\$2 - \$25 Million

Revenue:
\$5 - \$150 Million



Corporate Financial Services

Financial Modeling

- Creation of dynamic financial models to validate future company performance.

Investor Presentation

- Assembly of customized investor decks, detailing client's business operations.

Valuation Analysis

- Utilization of income and market-based approaches to issue defensible valuations.

Strategic Advisory

- Expert advisory to help clients navigate an ever-changing regulatory landscape.

Contact:

Michael Norton

Director, Business Development

mnorton@houlihancapital.com

Direct: (312) 450-8628 | Cell: (630) 730-5103

Representative Transactions

Houlihan Capital served as the exclusive sell-side advisor to



which has been acquired by



M&A Sell-Side Advisory



Houlihan Capital advised the owners of



on its partnership with



an Audax company

M&A Sell-Side Advisory



Houlihan Capital acted as the sell-side advisor on the sale of



which has been acquired by an undisclosed party.

M&A Sell-Side Advisory



Houlihan Capital advised the owners of



on its partnership with



an Ares Company

M&A Sell-Side Advisory



Houlihan Capital advised on the sale of



to



GOLD LEAF CAPITAL PARTNERS

M&A Sell-Side Advisory



Houlihan Capital acted as the sell-side advisor on the sale of



which has been acquired by an undisclosed party.

M&A Sell-Side Advisory



Houlihan Capital advised on the sale of



to



M&A Sell-Side Advisory



Houlihan Capital advised on the sale of



to



M&A Sell-Side Advisory



Houlihan Capital advised on the recapitalization of



by



M&A Sell-Side Advisory

