

Valuation & Financial Advisory | Investment Banking

WALT DISNEY

# Industry Update Media and Entertainment Q4 2024

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# **Financial Performance** Size Profile, LTM Financials, Forward Estimates

(USD in millions, except per share data)

			Size Prof	ile	LTM Operating Data		Forward Estimates		
Company Name	Ticker	Price at 12/31/24	% of 52 Week High	TEV	Total Assets	LTM Revenue	LTM EBITDA	2025 Est. Revenue	2025 Est. EBITDA
Broadcasting									
Warner Bros. Discovery, Inc.	WBD	\$10.57	83.2%	\$63,074	\$106,333	\$39,578	\$7,145	\$39,743	\$9,476
Gray Media, Inc.	GTN	\$3.15	31.3%	\$6,928	\$10,631	\$3,463	\$946	\$3,235	\$728
Stolt-Nielsen Limited	SNI	\$25.44	55.8%	\$3,168	\$5,088	\$2,876	\$703	\$2,841	<b>\$</b> 807
Entravision Communications Corporation	EVC	\$2.35	53.3%	\$351	\$557	\$1,146	\$42	<b>\$</b> 0	<b>\$</b> 0

Cable and Satellite									
AT&T Inc.	Т	\$22.77	94.8%	\$324,288	\$394,795	\$122,336	\$44,704	\$123,604	\$46,080
AMC Networks Inc.	AMCX	\$9.90	50.6%	\$2,288	\$4,825	\$2,501	\$495	\$2,384	\$458
Amala Foods Plc	DISH	\$0.00	N/A	\$2	\$0	\$0	<b>\$</b> 0	\$0	\$0

Movies and Entertainment									
Netflix, Inc.	NFLX	\$891.32	94.6%	\$426,430	\$53,630	\$39,001	\$10,747	<b>\$44,26</b> 0	\$13,515
The Walt Disney Company	DIS	\$111.35	90.0%	\$251,178	\$196,219	\$91,361	\$17,308	\$95,928	\$19,277
AMC Entertainment Holdings, Inc.	AMC	\$3.98	33.5%	\$9,405	\$8,324	\$4,435	\$198	\$5,160	\$521
Lions Gate Entertainment Corp.	LGF.A	\$8.54	75.6%	\$6,423	\$7,147	\$3,876	\$401	\$4,105	\$557
Cinemark Holdings, Inc.	CNK	\$30.98	85.4%	\$6,051	\$4,935	\$2,874	\$490	\$3,362	\$720

Source: Capital IQ

(USD in millions, except per share data)

			Size Profi	LTM Operating Data		Forward Estimates			
Company Name	– Ticker	Price at 12/31/24	% of 52 Week High	TEV	Total Assets	LTM Revenue	LTM EBITDA	2025 Est. Revenue	2025 Est. EBITDA
Publishing									
The New York Times Company	NYT	\$52.05	89.5%	\$7,981	\$2,762	\$2,509	\$424	<b>\$2,76</b> 0	\$521
The E.W. Scripps Company	SSP	\$2.21	23.6%	\$3,460	\$5,254	\$2,397	\$470	\$2,212	\$322
Gannett Co., Inc.	GCI	\$5.06	85.3%	\$1,766	\$2,063	\$2,557	\$246	\$2,491	\$289
Scholastic Corporation	SCHL	\$21.33	52.3%	\$803	\$2,037	\$1,580	\$62	\$1,695	\$171

Source: Capital IQ

# **Valuation Metrics** *Return Profile, Trading Multiples*

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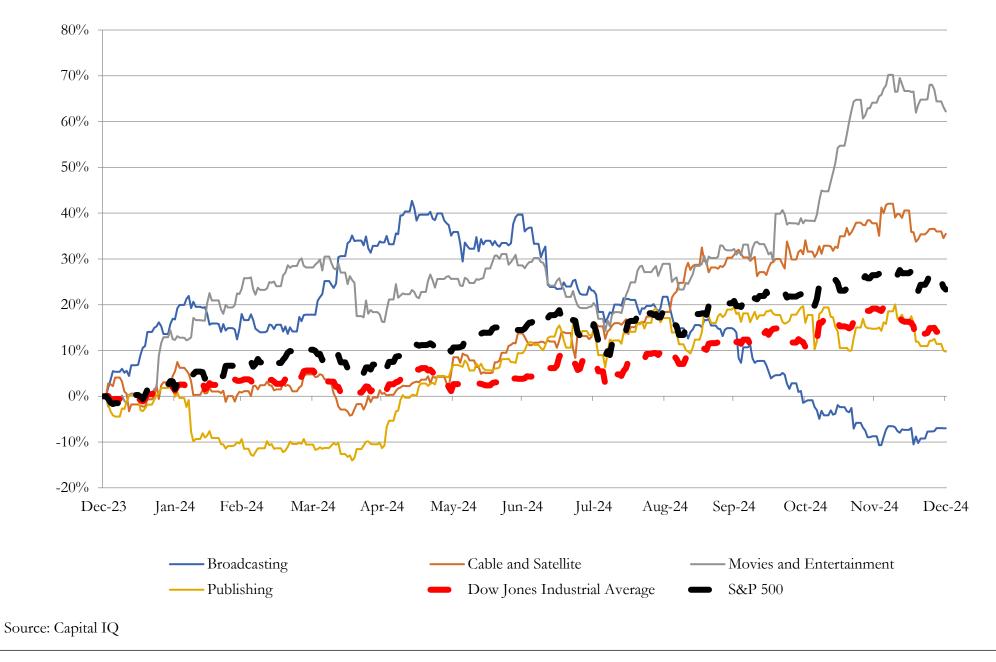
			Trading Multiples						
Company Name	Ticker	Return on Assets	Return on Equity	Revenue Growth	EBITDA Margin	EBITDA Growth	5-yr Beta	TEV / LTM Revenue	TEV / LTM EBITDA
Broadcasting									
Warner Bros. Discovery, Inc.	WBD	-0.1%	-27.3%	-5.9%	18.1%	-0.6%	1.5x	1.6x	9.0x
Gray Media, Inc.	GTN	3.8%	7.3%	-0.7%	27.3%	-9.7%	1.4x	2.0x	7.3x
Stolt-Nielsen Limited	SNI	5.9%	20.0%	0.7%	24.4%	-3.3%	0.0x	1.1x	4.5x
Entravision Communications Corporation	EVC	1.1%	-4.2%	122.5%	3.7%	37.2%	1.0x	0.3x	8.4x
	Mean Median	2.7% 2.5%	-1.1% 1.5%	29.1% 0.0%	18.4% 21.3%	5.9% -1.9%	1.0x 1.2x	1.3x 1.4x	7.3x 7.9x
Cable and Satellite									
AT&T Inc.	Т	4.0%	8.8%	0.3%	35.0%	4.4%	0.7x	2.6x	7.6x
AMC Networks Inc.	AMCX	4.8%	2.4%	-16.6%	19.8%	-24.2%	1.3x	0.9x	4.6x
Amala Foods Plc	DISH	-91.9%	N/A	0.0%	0.0%	0.0%	0.7x	N/A	N/A
	Mean	-27.7%	5.6%	-5.4%	18.3%	-6.6%	0.9x	1.8x	6.1x
Source: Capital IQ	Median	4.0%	5.6%	0.0%	19.8%	0.0%	<b>0.7</b> x	1.8x	6.1x

		<b>Trading Multiples</b>							
Company Name	Ticker	Return on Assets	Return on Equity	Revenue Growth	EBITDA Margin	EBITDA Growth	5-yr Beta	TEV / LTM Revenue	TEV / LTM EBITDA
Movies and Entertainment									
Netflix, Inc.	NFLX	11.8%	34.7%	14.8%	26.5%	56.6%	1.3x	10.3x	38.7x
The Walt Disney Company	DIS	3.8%	5.3%	2.8%	18.9%	17.7%	1.4x	2.7x	14.4x
AMC Entertainment Holdings, Inc.	AMC	-0.9%	N/A	-5.6%	4.5%	-46.3%	2.1x	2.2x	48.8x
Lions Gate Entertainment Corp.	LGF.A	1.4%	-1198.2%	-3.3%	10.4%	-18.0%	1.3x	1.7x	16.3x
Cinemark Holdings, Inc.	CNK	3.7%	53.9%	-5.1%	17.0%	-14.3%	2.4x	2.2x	12.7x
	Mean Median	4.0% 3.7%	-119.9% 20.0%	0.7% -3.3%	15.5% 17.0%	-0.9% -14.3%	1.7x 1.4x	3.8x 2.2x	26.2x 16.3x
Publishing									
The New York Times Company	NYT	8.2%	16.0%	5.0%	16.9%	15.0%	1.0x	3.1x	18.5x
The E.W. Scripps Company	SSP	3.6%	-15.5%	1.7%	19.6%	-3.5%	1.5x	1.5x	7.4x
Gannett Co., Inc.	GCI	2.8%	-40.1%	-6.1%	9.6%	-9.4%	2.5x	0.7x	7.4x
Scholastic Corporation	SCHL	0.7%	-0.4%	-3.9%	3.9%	-31.6%	1.1x	0.5x	13.2x
Source: Capital IQ	Mean Median	3.8% 3.2%	-10.0% -8.0%	-0.8% -1.1%	12.5% 13.2%	-7.4% -6.4%	1.5x 1.3x	1.5x 1.1x	11.6x 10.3x

# LTM Equity Performance

Major Indexes

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## **Recent M&A Activity** Last Twelve (12) Months as of December 31, 2024

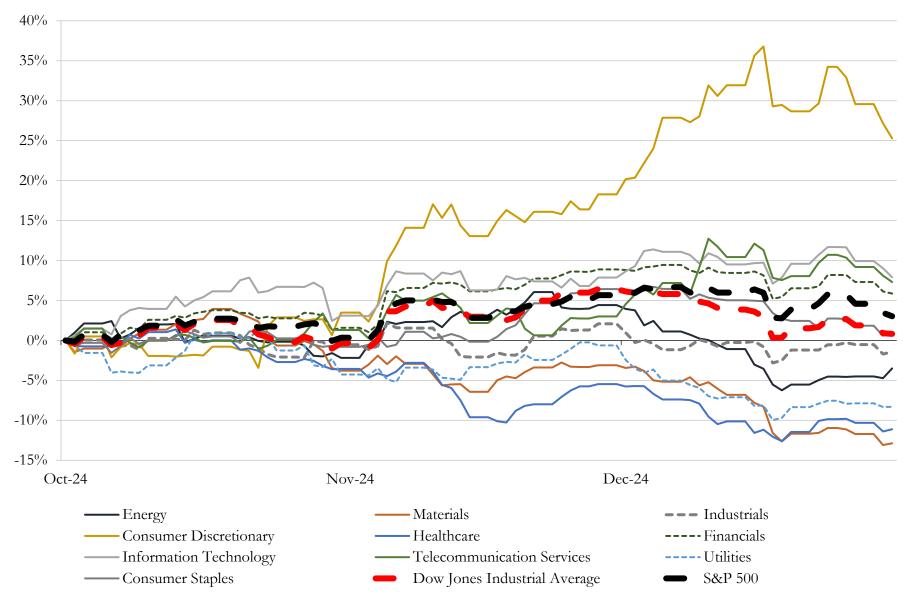
(USD in millions)

Close Date	Target	Acquirer	Implied TEV
Dec-24	MG LLC	GTCR LLC; Recognize Partners LP	\$632
Jun-24	The Gearbox Entertainment Company, Inc.	Take-Two Interactive Software, Inc.	\$588
Dec-24	Global Experience Specialists, Inc.	Truelink Capital Management, LLC	\$535
Jul-24	Curated, Inc.	Humans, Inc.	\$330
Oct-24	LiveIntent, Inc.	Zeta Global Holdings Corp.	\$325
Jun-24	AdTheorent Holding Company, Inc.	Cadent, LLC	\$262
Sep-24	WFC LA, Inc.	N/A	\$250
Sep-24	PredictSpring, Inc.	Salesforce, Inc.	\$214
Jul-24	Jun Group Productions, LLC	Verve Group SE	\$185
Sep-24	CNET Networks, Inc.	Ziff Davis, Inc.	\$150
Oct-24	Soccer Women's Team Co LLC	Levine Leichtman Family Office	\$113
Oct-24	Veritone One, Inc.	Oxford Buyer, LLC	\$104
Nov-24	BBC America	AMC Networks Inc.	\$84
Nov-24	RepairPal Inc.	Yelp Inc.	\$80
Oct-24	Move EZ, Inc. (nka:Live EZ, Inc.)	AppFolio, Inc.	\$80
May-24	Business of The Rowman & Littlefield Publishing Group, Inc.	Bloomsbury Publishing Plc	\$76
Sep-24	Nimble5, LLC	PopReach Corporation (nka:Ionik Corporation)	\$75
Jun-24	UNTITLED entertainment, LLC	TPG Inc.	\$74
Oct-24	First Connect Insurance Services, LLC	Cross Creek Advisors, LLC; Centana Growth Partners, LP; Cota Capital	<b>\$</b> 60
Jun-24	Seattle Reign LLC	The Carlyle Group Inc.; Seattle Sounders LLC	\$58
Nov-24	Toucan Gaming, LLC and LSM Gaming, LLC	Accel Entertainment, Inc.	\$47
Oct-24	Hypothesis Group, LLC	Elixirr Inc.	\$45
May-24	Adlucent LLC	BarkleyOKRP	\$43
Nov-24	Certain Assets of North America Business of XLMedia PLC	Sportradar AG	\$30
Sep-24	Nickelytics Inc.	Kiwi Campus Inc.	\$25
Jul-24	Geneva Technologies, Inc.	Bumble Inc.	\$18
Sep-24	ADA Site Compliance, LLC	AudioEye, Inc.	\$9
Jun-24	WBOZ, WFFH and WFFI	Educational Media Foundation	\$7
Sep-24	Bangarang Enterprises, LLC	Stran Loyalty Solutions, LLC	\$7
Oct-24	Third Door Media, Inc.	Semrush Holdings, Inc.	\$6

Source: Capital IQ

# **Change in Market Capitalization by Sector**

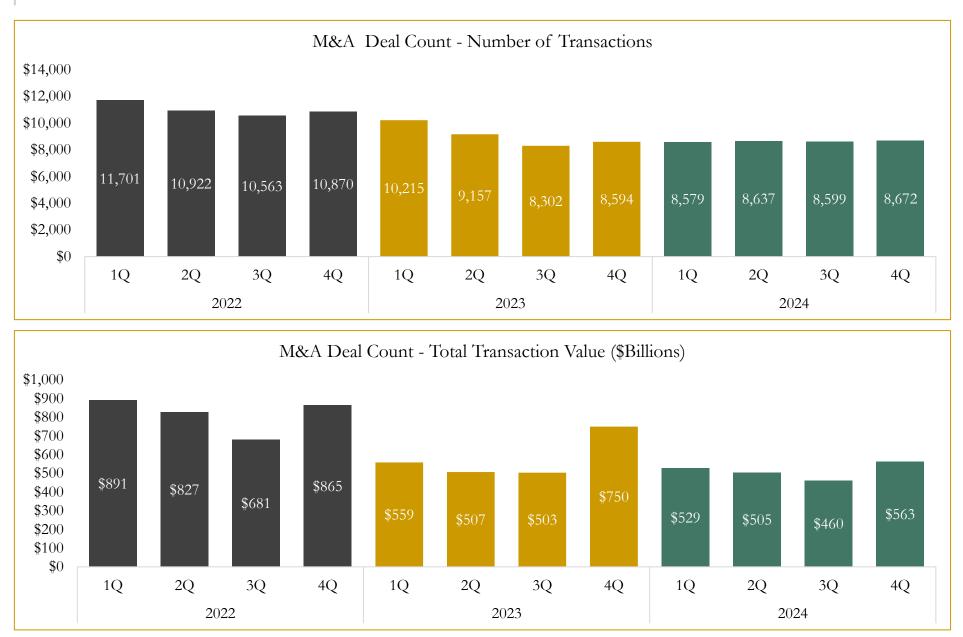
Last Three (3) Months as of December 31, 2024



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# **M&A Deal Flow Statistics**

Last Three (3) Years as of December 31, 2024



Source: Capital IQ; Data derived from M&A activity over the past three years.

Q4 2024 | Industry Update - Media and Entertainment

# **Houlihan Capital** *About Us*

Houlihan Capital is a leading, solutions-driven valuation, financial advisory and investment banking firm. We pride ourselves on being thought leaders in an ever-changing landscape.

Houlihan Capital is SOC-compliant, a FINRA and SIPC member and committed to the highest levels of professional ethics and standards.

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  O Locked Token Valuations
- Enterprise Valuations
- Fairness & Solvency Opinions • SPAC Fairness
- Estate & Gift Valuations
- Purchase Price Allocation (ASC 805)
- Goodwill Impairment Testing (ASC 350)
- Stock-based Compensation (ASC 718, IRC 409A)

### **Investment Banking**

#### • Mergers & Acquisitions

- o Sell-Side Advisory
- Sale of Minority Ownership Positions
- o Leveraged Buyouts
- Majority Recapitalizations
- o Corporate Divestitures

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- Financial Modeling
- Investor Presentation
- Valuation Analysis
- Strategic Advisory

For questions or inquiries regarding our services, please contact:

### info@houlihancapital.com